

**Robert Smith**

**Enterprise Account Manager**

[Today’s Date]

[341 Company Address]  
[Company City, State xxxxx]  
[(xxx) xxx-xxxx]  
[hiring.manager@gmail.com]

Dear [Mr./Mrs./Ms.] [Hiring Manager’s Name],

I submitted my Cover letter for consideration after learning of your need for a new Enterprise Account Manager in your organization. I am eager to contribute my abilities to make a meaningful contribution to your company as a driven professional with a systematic, committed, and passionate attitude to creating new contracts and developing inbound prospects. With more than eight years of experience in the field, I am exceptional in relationship building, and team leadership expertise with significant clients. My ability to regularly meet and surpass goals has been properly proved during my time working as an Enterprise Account Manager for both my present and former jobs.

Some of my accomplishments and qualifications include the following –

* Recognize and convey the strategic vision to the technical team about the demands of customers
* Visiting the client locations to represent our company, cultivate important client connections, and offer operational assistance
* Develop, sustain, and enhance connections with all important stakeholders and consumer representatives
* Effectively locate, explore, and execute possibilities to increase customer accounts
* Suggesting new prospects for the company and generating revenue

I have every reason to assume that I would immediately fit into your brilliant and close-knit team based on my extensive work experiences, expert key competencies, and business understanding. Although the resume I have included with my application fully describes my experience and credentials, I believe that speaking with you in person will offer me a better opportunity to go into more detail about how I may benefit your company. Thank you for your valuable time and consideration.

Sincerely,

[Your Name]