

# ROBERT SMITH

## Accessories Sales Associate

[info@qwikresume.com](mailto:info@qwikresume.com) | [LinkedIn Profile](#) | [Qwikresume.com](#)

Work experience has revolved around customer service in a retail environment. Goal is to take my experience and skills and transition into an office environment with a Monday through Friday 9-5 schedule.

## EXPERIENCE

### Accessories Sales Associate

#### ABC Corporation - JUNE 2006 - AUGUST 2010

- Team-player who assisted co-workers, trained new hires, delegated responsibilities, and handled financial transactions.
- Pursued and completed A Level product knowledge certification during my first year of work.
- Developed ongoing relationships with repeat customers, increased their comfort level with the brand, location and myself to optimise lifetime sales revenue.
- Helped place special orders, did inventory checks, and maintained the appearance and cleanliness of displays, bins, and customer contact areas.
- Built an effective customer service program by implementing a good rapport with customers and providing excellent service.
- Generated new accounts, prospects, and referrals.
- Developed a comprehensive marketing plan that meets customer needs through targeted promotions, targeted advertising, and targeted partnerships.

### Accessories Sales Associate

#### Delta Corporation - 2001 - 2006

- Fine jewellery key holder Sold designer handbags & sunglasses  
Fill in cashier.
- Assisting customers with service Search & sends Ringing customers/ operating cash register Opening accounts for Nordstrom debit & credit cards .
- Shoe Display Audit, Organising Stockroom, Merchandising, Training and Overseeing Shoe Associates, Customer Service, Cashiering, made Pacesetter by .
- Jewellery and Accessories Associate, Merchandising, Displays, Customer Service, Cashiering.
- Assisted customers in identifying and obtaining accessories, and apparel that they might need.
- Greeted and served every walk-in or phone customer.
- Make weekly and monthly sales goals and always achieve them.

## **EDUCATION**

- Bachelor Of Arts

## **SKILLS**

Microsoft Office, Quick books, Sales, Customer Service, Merchandising, Stocking.