

Robert Smith

Accessories Sales Associate

Phone (123) 456 78 99

Email: info@qwikresume.com

Website : www.qwikresume.com

LinkedIn: [linkedin.com/qwikresume](https://www.linkedin.com/qwikresume)

Address: 1737 Marshville Road, Alabama

SUMMARY

Accessories Sales Associate is responsible for Performing product marketing responsibilities in a sales-driven environment, Driving revenue with a strong focus on sales and revenue goals, Managing budgets and manage inventory / stock levels, Leveraging customer relationships to maximise sales opportunities.

SKILLS

Inventory Management, Supply Chain, Managing Skills.

WORK EXPERIENCE

Accessories Sales Associate

ABC Corporation - June 2006 - August 2010

- Conducted inventory reviews to ensure all products are accounted for at all times, in accordance with company policies.
- Researched pricing strategies that will help meet goals.
- Recommended pricing strategy changes based on current market conditions or customer needs.
- Created promotional materials that include product information, benefits, features, features descriptions, technology specifications and specifications of accessories available for purchase.
- Provided excellent customer service and sales support to our customers. This can be done via email, phone or face-to-face.
- Followed up on sales leads and close deals promptly.
- Managed the supply chain including inventory control and inventory management.

Accessories Sales Associate

Delta Corporation - 2001 - 2006

- Greeted and assisted store guests with handbags, jewelry, and fashion accessories Performed point of sale transactions Stocked and maintained sales .
- Greet and assist customers checkout Open debit/credit card accounts Recommend the best item for customers based off the need that was explained to me .
- Merchandising, customer service, sales.
- Meeting daily and weekly sales goals Building product displays Providing customer service and developing relationships with customers Maintaining a .
- Assisted customers in locating specific merchandise and/or suggest products based on their preference Merchandised products on the sales floor Kept .
- Merchandised and sold products.
- Customer Service POS and successfully opening credit card accounts Team player, Multitask oriented, Self-Motivator.

EDUCATION

MS