# OLIVIA SMITH

PROFESSIONAL SUMMARY

#### Account Analyst





Resourceful Account Analyst with 10 years of experience in financial forecasting and strategic analysis. Expertise in utilizing datadriven insights to enhance operational performance and optimize client relations. Proven ability to streamline processes, ensuring compliance while driving profitability. Committed to delivering exceptional results in fast-paced environments.

#### **WORK EXPERIENCE**

Account Analyst

An / 2018-Ongoing

Maple Leaf Consulting

Toronto, ON

- 1. Analyze client lifecycle data to identify spending trends and forecast future financial outcomes, enhancing client decision-making.
- 2. Conduct monthly financial accruals and variance analysis for multiple clients, identifying potential savings and financial efficiencies.
- 3. Provide strategic recommendations to improve process flow and operational metrics through data-driven insights and reporting.
- 4. Ensure compliance with contractual obligations for both clients and service providers, maintaining high standards of
- 5. Forecast client expenditures for maintenance projects, aiding in revenue estimation and profit margin analysis for management
- 6. Created a comprehensive management report that highlights revenue and operational performance, facilitating informed decision-making.
- 7. Perform monthly reconciliations for various accounts, ensuring accuracy and integrity of financial records through detailed journal entries.

Operations m Jan / 2015-Jan / 2018

Cactus Creek Solutions

**耳** Phoenix, AZ

- 1. Contributed to a \$500,000 project, focusing on vendor management and collaboration to ensure timely project completion within budget.
- 2. Analyzed and documented existing processes to identify inefficiencies and develop streamlined procedures for multiple satellite offices.
- 3. Automated reporting processes, generating weekly project status updates that enhanced operational efficiency and management oversight.
- 4. Maintained accurate records and prepared analytical reports to support decision-making and operational improvements.

#### **EDUCATION**

## Bachelor of Science in Finance

m Jan / 2012-Jan / 2015

University of California

Toronto, ON

Focused on financial analysis, investment strategies, and risk management.

### **SKILLS**

Data Management Software Advanced Excel Analytics

Office Suite Proficiency

**Business Intelligence Tools** 

**ACHIEVEMENTS** 



Identified cost-saving opportunities that reduced annual operational expenses by 15%.

Streamlined account reconciliation processes, decreasing the monthly closing period by 30%.

Developed and implemented a new forecasting model that improved accuracy by 20%.