

SOPHIA BROWN

Acquisition Specialist

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PROFESSIONAL SUMMARY

Dynamic Acquisition Specialist with 7 years of experience in formulating and implementing procurement strategies that drive efficiency and cost savings. Adept at managing complex contracts and fostering robust vendor relationships, I ensure compliance with regulatory standards while aligning with organizational goals. My passion for optimizing acquisition processes leads to sustainable growth and enhanced stakeholder engagement.

😔 WORK EXPERIENCE

Acquisition Specialist

- WidgetWorks Inc.
- 1. Conduct comprehensive procurement planning and execute contract management functions to support global agency programs.
- 2. Utilize sound judgment to organize and direct contractual aspects of programs, ensuring alignment with objectives.
- 3. Report on project and contract statuses to senior officials and program managers, providing actionable insights.
- 4. Develop acquisition guidance materials for Technical Points of Contact and Contracting Officer Representatives.
- 5. Communicate acquisition logistics effectively to achieve organizational milestones and meet tight deadlines.
- 6. Conduct detailed research to provide acquisition support, mitigating risks in cost, schedule, and performance.
- 7. Ensure compliance with FAR and DFAR regulations during contract negotiations, securing fair pricing for goods and services.

Acquisition Specialist

Jan / 2018-Jan / 2021Portland, OR

- Crescent Moon Design
- 1. Managed troubleshooting of onboard systems and in-sea equipment failures, ensuring operational reliability.
- 2. Oversaw the operation of acquisition systems utilized on seismic vessels, enhancing data collection accuracy.
- 3. Performed quality control for both online and offline acquisition data to maintain high standards.
- 4. Led deployment and recovery efforts for in-sea equipment and cables, ensuring safety and efficiency.
- 5. Reviewed and developed Local Work Instructions to standardize operational procedures.
- 6. Actively participated as a member of the Loss Prevention Team, adhering to health and safety guidelines.

😣 EDUCATION

Master of Business Administration

University of Texas

🋗 Jan / 2015-Jan / 2018

📮 Santa Monica, CA

Focused on procurement and supply chain management principles.



ACHIEVEMENTS

- Reduced procurement costs by 15% through strategic vendor negotiations.
- Streamlined contract management processes, improving efficiency by 25%.