

NOAH WILLIAMS

Advertising Consultant

Los Angeles 🚱 www.qwikresume.com

PROFESSIONAL SUMMARY

Results-oriented Advertising Consultant with 7 years of experience in crafting data-driven marketing strategies that drive engagement and brand growth. Skilled in leveraging market insights and innovative advertising techniques to enhance visibility and client relationships. Eager to contribute to dynamic campaigns that deliver measurable success and align with business objectives.

WORK EXPERIENCE

Advertising Consultant

Mar / 2021-Ongoing

Maple Leaf Consulting

Toronto, ON

- 1. Managed a diverse portfolio of advertising clients, driving tailored marketing solutions that improved client satisfaction
- 2. Conducted comprehensive market research to identify trends, enabling clients to optimize their advertising strategies effectively.
- 3. Collaborated with creative teams to develop compelling advertising content that resonates with target audiences.
- 4. Implemented performance metrics to assess campaign effectiveness, resulting in data-driven adjustments and enhanced outcomes.
- 5. Established and nurtured strong client relationships, facilitating open communication and ongoing support.
- 6. Led workshops and training sessions for clients, empowering them to leverage advertising tools and platforms effectively.
- 7. Developed strategic partnerships that expanded market reach and enhanced service offerings.

Account Manager

Mar / 2018-Mar / 2021

Summit Peak Industries

- 耳 Denver, CO
- 1. Conducted in-depth performance evaluations to provide actionable insights and recommendations to clients.
- 2. Managed a portfolio of over 50 accounts, delivering tailored strategies to maximize advertising effectiveness.
- 3. Facilitated client meetings to discuss campaign performance and strategic adjustments.
- 4. Consulted with clients to align their business objectives with advertising solutions.
- 5. Tracked market trends to proactively adjust strategies and maintain competitive advantage.

EDUCATION

Bachelor of Arts in Marketing

Mar / 2015-Mar / 2018

University of California

耳 Santa Monica, CA

Focused on marketing strategies, consumer behavior, and advertising principles.

SKILLS

Client Engagement Strategies



Lead Generation



Team Collaboration



INTERESTS

Gaming

🖺 Fashion

Film

Technology

STRENGTHS

<u>්රි Fair</u>ness → Flexibility

Forward-thinking



LANGUAGES



ACHIEVEMENTS

- Increased client retention by 30% through targeted advertising strategies.
- Developed and executed a multichannel marketing campaign resulting in a 50% increase in brand awareness.
- Achieved a 25% growth in client revenue through data analytics-driven advertising solutions.