

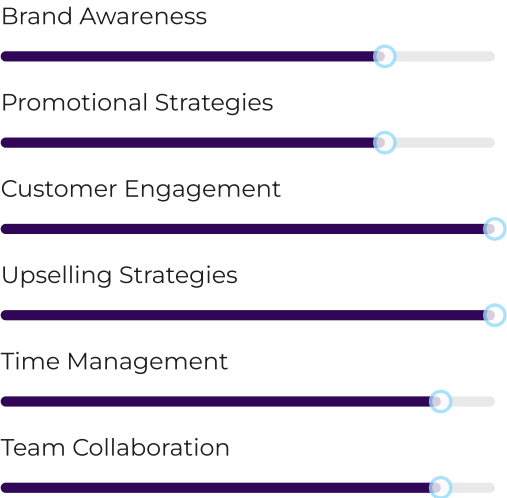


HARPER LEWIS

Retail Appliance Specialist

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Los Angeles
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SKILLS



INTERESTS

DIY Projects Crafting

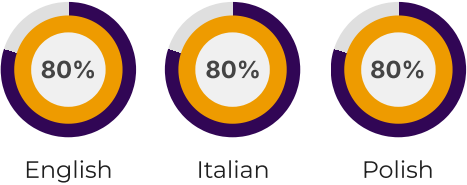
Meditation History

STRENGTHS

Humility Innovation

Insightfulness Integrity

LANGUAGES



ACHIEVEMENTS

- Increased sales by 20% through product demonstrations and customer education.
- Achieved top customer service ratings, consistently exceeding company targets.

PROFESSIONAL SUMMARY

Seasoned Retail Appliance Specialist with 5 years of experience in enhancing customer experiences and driving appliance sales. Skilled in providing expert product knowledge and tailored solutions, I excel in fostering customer relationships that promote loyalty. My commitment to exceptional service ensures repeat business and satisfied customers.

WORK EXPERIENCE

- Retail Appliance Specialist
Seaside Innovations
Feb / 2022-Ongoing
Santa Monica, CA
- Maintain friendly and professional customer interactions to ensure a positive shopping experience.
 - Verify that all merchandising standards are upheld daily to attract customers.
 - Educate customers on product features, benefits, and maintenance.
 - Assist in the development of promotional strategies to boost sales.
 - Conduct regular inventory checks to ensure product availability.
 - Handle customer inquiries and resolve issues promptly.
 - Collaborate with team members to achieve store sales goals.

- Appliance Sales Specialist
Silver Lake Enterprises
Feb / 2020-Feb / 2022
Seattle, WA
- Facilitate appliance sales, ensuring accurate order processing and scheduling for deliveries and installations.
 - Manage credit card transactions and maintain accurate cashiering records.
 - Order inventory using a DOS system, ensuring stock levels meet customer demand.
 - Keep showroom clean and presentable to enhance customer experience.
 - Provide expert advice on appliance features and warranties.
 - Support customers through the purchasing process, ensuring satisfaction.

EDUCATION

- Associate of Applied Science in Business Management
City College
Feb / 2018 - Feb / 2020
Santa Monica, CA
- Focused on principles of business operations and management.