

ROBERT SMITH

Army Recruiter/Executive

info@qwikresume.com | [LinkedIn Profile](#) | [Qwikresume.com](#)

Aviation professional with a history of providing safe flights in a variety of environments. Observes and practices all safety policies and procedures. Experience with planning and executing routine and complex flights.

EXPERIENCE

Army Recruiter/Executive

ABC Corporation - 1997 - 1999

- Army Recruiter; prospected, interviewed, screened, scheduled mental aptitude and physical exams, developed applications and further processed applicants into one of over 220 jobs for the Army.
- Initiated background investigations, working closely with local, state and federal law enforcement.
- Conducted presentations to local community leaders, educators and prospects pertaining to Army benefits.
- Conducted area sales presentations and events.
- Liaisoned with local media, managed and presented Scholar/Athlete and JROTC award programs.
- Prepared after-action reports assessing the success of promotional programs.
- Forwarded all hometown news releases to the BN.

Army Recruiter

Delta Corporation - 1992 - 1997

- Served as the Armys ambassador within the Dickinson County, MI, Menominee County, MI, Florence, WI, community to recruit, determine applicant .
- Excelled as a Salesperson; responsible for the recruitment of 86 personnel based on education and aptitude Performed all recruitment activities .
- Provided recruiting assistance for the US Army recruiting high school seniors and adults to strengthen our nations interests.
- Ensured candidates met minimum criteria, set up ASVAB test and conducted drug tests and helped process them through the Military Entrance and .
- Recruited in many ways including cold calls, high school presentation, walk ins and display booths.
- Plan, direct, or coordinate the operations of public or private sector organizations.
- Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are .




EDUCATION

- Master of Science in Aviation - (Delta State University - Cleveland, MS)

SKILLS

Time Management, Communication and Interpersonal Skills,