

# ROBERT SMITH

## Assistant Deli Manager/Executive

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To utilize creative soul with the ability to think outside the box to obtain harmony. Develop, coordinate and evaluate activities within assigned sales territory to ensure continued sales growth for UNFI and its customers. Make a significant contribution to the sales and profits of the Region and the Company.

## EXPERIENCE

### Assistant Deli Manager/Executive

#### ABC Corporation - 2014 - 2015

- Baked bread, cookies, pies, cakes, etc. using regular and non-gluten recipes.
- Set up displays, made whole organic foods, customer service, inventory of products.
- Maintained a high level of customer satisfaction, re-stocked product, cleaned deli/bakery area,
- Invoiced sales records, maintained dining area, quality control of foods, made special orders, answered customers questions and took care of complaints.
- Kept loss/waste logs and helped dept to refine list of what sells and what does not so as to keep loss at a minimum and sales at a high.
- Helped sales increase and waste to drop.
- Improved cleanliness, sanitation, and quality of the product.

### Assistant Deli Manager

#### Delta Corporation - 2009 - 2014

- Worked to maintain an efficiently running dept., ordered, received and stocked all product necessary for the dept.
- Inventoried dept., ran cash register, prepared all foods used, set up sales displays, used multi-line phones and computers and built quality relationships with customers.
- Set up work schedules, worked any shift, filled in for absent employees and covered opening/closing duties.
- Boosted sales and reduced loss.
- Demonstrated to fellow employees that the customer really is your paycheck, so taking care of their needs in a timely manner is essential.
- Improved the cleanliness standards and efficiency of order/stocking of product.
- Skills Used That I can do whatever is put in front of me while maintaining a pleasant attitude.

## **EDUCATION**

- General Education - 1978(La Sierra High - Riverside, CA)

## **SKILLS**

Microsoft Office, Experienced Guest Service, and Communication Skills.