ROBERT SMITH

Associate Auto Center Manager

info@qwikresume.com | https://Qwikresume.com

Making sure the front and back shop are staffed with the best trained associates.Training coaching and developing associate to function at high capacity. Teaches associates to understand how they contribute to the auto centers overall sales and service performance.

NOVEMBER 2014 – 2020

ASSOCIATE AUTO CENTER MANAGER - SEARS AUTO CENTER

- Driving sales through great customer service and product knowledge.
- Reviewing P&L statements.
- Building long standing and trustworthy relationships with customer base.
- Meeting with commercial customers to strengthen our customer base.
- Repair of customer vehicles.
- I have experienced growth in margin and sales.
- Customer service scores at an all time high.

2011 – 2014

AUTO CENTER MANAGER - DELTA CORPORATION

- Dan Riskey Accomplishments Manage a team of 6 associates; profit and loss reporting; resolve customer issues; expense control; local .
- Started off with the company as an service supervisor and was promotived to an Manage.
- New Store Opener Hire and train all personal for Grand Opening Coordinate construction and vendor for set up of new store Auto Center Manager
- Successfully increased revenue by 30% over prior year.
- Achieved top ten ranking in the company in bottom line profit Ranked #1 in profit for the Western Region References References are available upon .
- Job Duties P&L Management, Hiring and Training, Scheduling, Responsible for Automotive Shop and Sales Floor Presentation and Daily Operations, .
- Key Holder - Held number three position in department store chain of command Responsible for store opening and closing procedures Hired, trained, .

EDUCATION

GED - (Poly Tech Long Beach - Long Beach, CA)

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SKILLS

Merchandising, Sales Management, Customer Relationship Management.