



# BENJAMIN LEE

Licensed Auto Insurance Agent

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## PROFESSIONAL SUMMARY

Enthusiastic auto insurance professional with 2 years of experience in sales and customer relations. Skilled in evaluating client needs and delivering customized insurance solutions. Passionate about fostering strong client connections and ensuring satisfaction through exceptional service.

## WORK EXPERIENCE

**Licensed Auto Insurance Agent** Apr / 2024-Ongoing  
**Blue Sky Innovations** 📍 Chicago, IL

- 1. Processed endorsements and policy changes upon customer request.
- 2. Drafted and issued policies for both new and existing clients.
- 3. Managed incoming calls, handling premium payments and bank deposits.
- 4. Acquired over fifty new clients through effective networking.
- 5. Develop and maintain relationships with clients to understand their auto insurance needs.
- 6. Educated clients on policy options and coverage details.
- 7. Provided exceptional customer service to enhance client loyalty.

**Auto Insurance Agent** Apr / 2023-Apr / 2024  
**Crescent Moon Design** 📍 Portland, OR

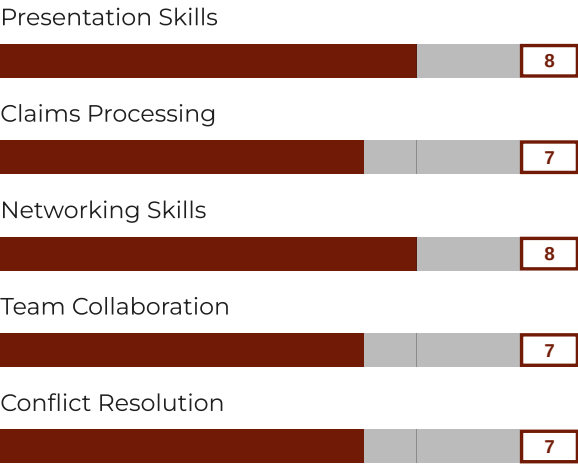
- 1. Delivered accurate auto policy quotes to prospective and current clients.
- 2. Assisted in daily operations, supporting both front and back office tasks.
- 3. Exceeded monthly sales targets by 20% through proactive outreach.
- 4. Served as a Cluster leader, promoting teamwork and collaboration.

## EDUCATION

**Bachelor of Science in Business Administration** Apr / 2022 - Apr / 2023  
**University of Florida** 📍 Denver, CO

Focused on finance and insurance principles to prepare for a career in the insurance industry.

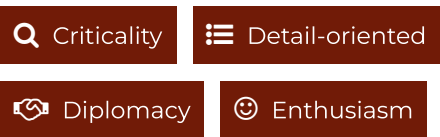
## SKILLS



## INTERESTS

- 🎨 Art
- 🧘 Volunteering
- 🌲 Hiking
- 🧘 Yoga

## STRENGTHS



## LANGUAGES



## ACHIEVEMENTS

- ★ Achieved a 95% client retention rate through personalized service.
- ★ Increased overall sales by 25% within the first year.