ROBERT SMITH

Auto Salesman

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SUMMARY

Communicating effectively purchase options, down payment options, monthly payment options, warranty options, Comprehending potential buyers desires and abilities, and then qualify the buyers.

SKILLS

Sales Man, MS Office.

WORK EXPERIENCE

Auto Salesman

ABC Corporation - March 2014 – March 2015

- Helped customers find what they wanted.
- Showed customers how to use and care for merchandise.
- Helped customers choose items.
- Answered customer questions.
- Kept current with sales and promotions.
- Used basic computer skills.
- Trained other workers.

Auto Salesman

Delta Corporation - 2009 – 2014

- July 2011 - September 2011 Interacted with customers to aid in purchasing used vehicles with high emphasis on sales and customer satisfaction.
- Patchogue, NY 4/2011 - 10/2011 Established relationships with new customers - Showed customers how to use acquired vehicles after delivery Maintained .
- Responsibilities Understand automobiles by study of characteristics, capabilities, and features, explaining warranties, and test drives Compare and .
- Responsibilities Understand automobiles by study of characteristics, capabilities, and features, explaining warranties, and test drives Compare and .
- Meet and greet and assist customers in the selection of their auto purchase.
- Obtain,review and verify their employment and paycheck stub and residence.
- Contact prospective customers and to demo all the vehicals they qualify for.

SCHOLASTICS

- BS In General Studies

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