

Robert Smith

Automotive Sales Associate II

CONTACT DETAILS

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Alabama
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PERSONAL STATEMENT

Dedicated and focused individual who excels at prioritizing, completing multiple tasks simultaneously and following through to achieve goals. Seeking a role of increased responsibility.

SKILLS

Retailing, Loss
Prevention,
Warehousing, Displaying.

WORK EXPERIENCE

Automotive Sales Associate II

ABC Corporation - May 2003 - October 2005

Responsibilities:

- Greeted customers at the door and ask what automotive needs they had.
- Called customers and give them an estimate on time and cost for work needed on their vehicle.
- Worked on the sales counter and answer the phone.
- Kept up with the current workflow to ensure work was being complete in a timely manner.
- Worked was complete to take payment and finish all the paperwork.
- Made copies of paperwork for the customer.
- Unloaded truck and ensure everything was delivered properly.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

Automotive Sales Associate

Delta Corporation - 1999 - 2003

Responsibilities:

- Duties included sales of batteries, tires, oil changes, alignments, and providing general customer service to clients.
- Responsible for New & Used Auto Sales Respond to Internet Sales Leads and Initiate contact with clients Demonstration of New Auto Models Negotiate.
- Direct Sales of new and previously owned automobiles to the general public.
- Maintained an ever-growing customer post-sale follow-up, demonstrating complete customer loyalty and developing a positive experience for both the.
- Consistently exceeded dealership expectations by selling consumer products with a minimal price reduction.
- Developed and maintained solid customer loyalty ensuring customer referrals and repeat business.
- As an Automotive Sales Associate, I was required to provide high-quality consistent customer service, process customers quickly in a fast-paced.

REFERENCES

Reference - 1 (Company
Name)
Reference - 2 (Company
Name)

Education

Sales - (Owensboro High School - Owensboro, KY)