# **ROBERT SMITH**

# Sr. Baseball Instructor

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## SUMMARY

Baseball Instructor experience gained thus far and education to obtain a public relations, marketing, sales or event management positions within an organization.

#### **CORE COMPETENCIES**

Sales Operations, Customer Service, Data Entry, Interpersonal, Training.

## PROFESSIONAL EXPERIENCE

#### Sr. Baseball Instructor

**ABC Corporation - 2019 – 2020** 

# **Key Deliverables:**

- Organized and conducted youth baseball camps.
- Created partnership with University Athletics and the Veteran Affairs.
- Experienced in networking.
- Experienced in conducting meetings.
- Able to work in a variety of workplace environments.
- Able to work with others and problem solve.
- Affected marketing and public relations skills.

# **Baseball Instructor**

Delta Corporation - 2011 - 2012

## **Key Deliverables:**

- As a baseball instructor, I provide clients with insight on how they can improve their skills in the game of baseball whether it is hitting, fielding,.
- Drive sales for baseball lesson packages as well as merchandise in the pro shop.
- Offered player instruction in the basics of baseball hitting, fielding, pitching, etc.
- Developed the baseball program criteria for Academy to include extensive workouts to build players knowledge and understanding of the game Offered.
- Sports ability, educational development, player physical ability development.
- Key responsibilities were to develop young players knowledge and ability as well as those of college athletes.
- Managed Summer Camps for the past 3 summers Committed to developing the players both athletically and in character Lead the participants.

## **EDUCATION**

Bachelors of Arts in Sports Management - (Schreiner University - Kerrville, TX)