

# Robert Smith

Phone (123) 456 78 99

Email: [info@qwikresume.com](mailto:info@qwikresume.com)

Website : [www.qwikresume.com](http://www.qwikresume.com)

LinkedIn: [linkedin.com/qwikresume](https://www.linkedin.com/qwikresume)

Address: 1737 Marshville Road, Alabama

## Beauty Advisor/Sales Associate

### SUMMARY

Highly dedicated Beauty Advisor/Sales Associate with over 3 plus years in client interface experience. Energetic, driven, and reliable with proven ability to reach and exceed company and personal goals. Motivated to maintain customer satisfaction and contribute to company success by establishing rapport with clients. Looking for a position that will utilize my strong communication skills while providing a service that is inspiring, informing and helping people.

### SKILLS

Customer Service, Microsoft Office, Phones, Communications, Receptionist, Training, Hiring, Inventory, Powerpoint, Sales, Scheduling, Marketing, Sales

### WORK EXPERIENCE

#### Beauty Advisor/Sales Associate

ABC Corporation - March 2016 - Present

- Warmly greeting the potential clients and extending an invitation back to the counter and making each experience a unique one for the customer.
- Building a strong bond with customers by making them feel comfortable and beautiful.
- Responsible for assisting customers make the correct choices for their skin care and make up needs.
- Stocking and reorganizing inventory on a weekly basis following planogram guidelines.
- Assisting clients by applying skin care and cosmetics, informing the clients about any and all products, teaching the client about all products, providing world class customer service when assisting and applying on clients.
- Checking the clients out at the cash wrap, assisting in planograms and inventory, and managing the cleanliness of the store.
- Cashing and ringing up customers order in full accordance of handling and register procedure.

#### Beauty Advisor

ABC Corporation - November 2015 - June 2016

- Balanced cash registers at the end of shift with a sufficient amount for the next business day.
- Suggested merchandise to customers and responded to customer requests in a friendly manner.
- Increased sales and satisfaction by adding to clients basket and offering complimentary samples.
- Used multiple techniques to create a desired look while educating the client about products used and demonstrating correct use.
- Ensured studios are hygienic and supplied with sanitized makeup applicators at all times.
- Created a welcoming environment by greeting clients and probing for information for a custom experience.
- Educated customers about the brand to incite excitement about the companys mission and values.

### EDUCATION

Bachelor Of Arts in Dance Education Curriculum And instruction - (Sweet Briar College - Sweet Briar, VA)Real Estate - (Glendale Community College)Communication Studies - (Computing Tech)