OLIVIA SMITH

Beauty Specialist





PROFESSIONAL SUMMARY

Passionate and skilled Beauty Specialist with 5 years of experience in providing personalized beauty consultations and services. Adept at enhancing client satisfaction through tailored skincare and makeup solutions. Committed to continuous learning and staying updated on industry trends to deliver exceptional service and foster client loyalty.

WORK EXPERIENCE

Quantum Solutions LLC

Beauty Specialist

🛗 Jan / 2021-Ongoing

₽ Phoenix, AZ

- 1. Provided personalized beauty consultations to enhance client satisfaction and loyalty.
- 2. Administered skincare treatments and makeup applications tailored to individual needs.
- 3. Provided expert skincare consultations to clients, recommending tailored products and services.
- 4. Maintained a clean and organized workspace, ensuring compliance with health and safety regulations.
- 5. Developed promotional strategies to increase product visibility and sales.
- 6. Collaborated with team members to enhance customer experiences and resolve concerns effectively.
- 7. Utilized social media to promote services and engage with clients, increasing brand awareness.

Beauty Specialist m Jan / 2020-Jan / 2021

Summit Peak Industries **耳** Denver, CO

- 1. Set and achieved sales goals, contributing to overall store performance and profitability.
- 2. Built lasting relationships with Brand Representatives, facilitating better product knowledge and training opportunities.
- 3. Managed cash handling procedures, ensuring accuracy and accountability during transactions.
- 4. Demonstrated professionalism in all communications with clients and peers, fostering a positive work environment.
- 5. Earned consistent recognition for exceeding client expectations through exceptional service delivery.
- 6. Established a loyal clientele by providing personalized beauty consultations and follow-ups.

EDUCATION

Diploma in Cosmetology

🛗 Jan / 2019-Jan / 2020

Beauty Institute of Excellence

₽ Denver, CO

Comprehensive training in beauty techniques including skincare, makeup application, and hair styling.

SKILLS

Client Relationship Skin Analysis Nail Artistry Facial Treatments Management

ACHIEVEMENTS

1 Increased client retention by 30% through personalized follow-ups and service adjustments.

Achieved top sales performance in skincare products, exceeding targets by 25%.

Received multiple client commendations for exceptional service and product recommendations.