

SOPHIA BROWN

Beverage Manager

support@qwikresume.com (123) 456 7899 Los Angeles
www.qwikresume.com



PROFESSIONAL SUMMARY

With 7 years of dedicated experience as a Beverage Manager, I specialize in transforming beverage services to enhance guest satisfaction and operational efficiency. My expertise encompasses innovative program development, strategic inventory management, and effective team leadership. I am passionate about driving profitability while ensuring adherence to industry standards and regulations.

WORK EXPERIENCE

Beverage Manager Mar / 2021-Ongoing
Seaside Innovations Santa Monica, CA

1. Collaborated with management to define strategic beverage direction and oversee profit and loss outcomes.
2. Conducted thorough evaluations of events, ensuring accurate financial reporting and resource allocation across multiple bar setups.
3. Delivered comprehensive internal alcohol training in line with TIPS standards to enhance staff performance.
4. Supervised bartender operations to optimize service speed and maintain high quality standards.
5. Ensured strict compliance with ABC and Aramark regulations during all events.
6. Achieved an 18% reduction in costs while maintaining optimal par levels for inventory and supplies.
7. Boosted profit margins by 8-12% through effective staffing strategies tailored for each event.

Beverage Manager Mar / 2018-Mar / 2021
Lakeside Apparel Co Chicago, IL

1. Managed beverage procurement and inventory for restaurant, catering, and hotel banquet operations.
2. Oversaw beverage sales exceeding \$12 million annually, ensuring profitability and cost control.
3. Held full responsibility for pouring costs, employee scheduling, and training within the beverage department.
4. Achieved operational goals for pouring costs for the first time since the location's inception.
5. Coordinated off-site catering events, enhancing service offerings and customer satisfaction.

EDUCATION

Bachelor of Science in Hospitality Management Mar / 2015 - Mar / 2018
University of North Texas Seattle, WA

Focused on beverage management, event planning, and customer service excellence.

SKILLS

- Bar Equipment Maintenance
Wine Knowledge
Conflict Resolution
Cocktail Creation
Problem Solving

INTERESTS

- Fashion Sports Coaching
Sports Home Brewing

STRENGTHS

- Gratitude Teamwork
Ambition Intuition

LANGUAGES

- English Mandarin Russian

ACHIEVEMENTS

- Increased beverage sales by 15% year-over-year through targeted marketing strategies.
Successfully implemented a training program that reduced staff turnover by 25%.