

Ava Davis

Business Broker

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PROFESSIONAL SUMMARY

Experienced Business Broker with two years of expertise in facilitating successful transactions between buyers and sellers. Skilled in negotiation and market analysis, I am dedicated to optimizing client outcomes through comprehensive support and strategic insights. My commitment to excellence drives me to create lasting relationships while navigating the complexities of business sales.

WORK EXPERIENCE

Business Broker Feb / 2024-Ongoing
Pineapple Enterprises Santa Monica, CA

- 1. Actively facilitated negotiations between business buyers and sellers to ensure smooth transactions.
- 2. Provided expert advice and support to clients throughout the sales process, enhancing customer satisfaction.
- 3. Conducted comprehensive market analysis to accurately value businesses for sale.
- 4. Developed detailed business profiles and listings for online marketing.
- 5. Served as a liaison between buyers and sellers, maintaining clear communication and trust.
- 6. Prepared and managed all necessary documentation for successful closings.
- 7. Identified growth opportunities for clients through strategic market insights.

Business Broker Feb / 2023-Feb / 2024
Lakeside Apparel Co Chicago, IL

- 1. Managed confidential business sales, ensuring client anonymity and trust.
- 2. Recognized for excellence in securing and maintaining client relationships.
- 3. Utilized various networking opportunities to generate leads and expand client base.
- 4. Analyzed industry trends, competition, and sales data to inform business strategies.
- 5. Conducted initial buyer interviews to assess suitability and interest.

EDUCATION

Bachelor of Business Administration Feb / 2022-Feb / 2023
University of Minnesota Portland, OR

Focused on business management and entrepreneurship, gaining foundational knowledge in sales and negotiation.

SKILLS



INTERESTS

- Home Brewing
- Wildlife Conservation
- Running
- Public Speaking

STRENGTHS

- Willingness
- Wisdom
- Zeal
- Ingenuity

LANGUAGES



ACHIEVEMENTS

- Successfully negotiated over 15 business transactions, achieving a 95% client satisfaction rate.
- Increased client base by 30% through targeted networking and marketing strategies.