OLIVIA SMITH

Business Coach

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PROFESSIONAL SUMMARY

Results-oriented Business Coach with 5 years of experience empowering entrepreneurs and business leaders to unlock their full potential. Skilled in developing tailored coaching strategies, enhancing operational efficiency, and driving sustainable growth. Proven ability to foster strong relationships, assess business needs, and implement actionable solutions that lead to measurable success.

WORK EXPERIENCE

Business Coach

math Jan / 2021-Ongoing

Pineapple Enterprises

F Santa Monica, CA

- 1. Provided tailored coaching to over 50 entrepreneurs, enhancing their business strategies and operational practices.
- 2. Created and implemented a training program for new coaches, improving onboarding efficiency.
- 3. Developed marketing strategies to build client relationships and increase brand visibility.
- 4. Guided franchisees in overcoming challenges, leading to improved business performance across 30 locations.
- 5. Coached business owners on customer service, conflict resolution, and team collaboration.
- 6. Conducted compliance audits for 25 stores, ensuring adherence to company standards.
- 7. Supervised and trained new staff, fostering a culture of accountability and high performance.

Business Coach Jan / 2020-Jan / 2021

Summit Peak Industries

耳 Denver, CO

- 1. Facilitated coaching sessions with groups of 1-12 participants to enhance business skills.
- 2. Served as a resource for small business owners, providing actionable insights and guidance.
- 3. Established a new coaching practice in Del Mar, focusing on community engagement and support.
- 4. Dedicated time to build credibility and relationships within the San Diego business community.
- 5. Aspired to contribute positively to local organizations through impactful coaching.
- 6. Optimized client potential by providing tailored marketing and business development strategies.

EDUCATION

Bachelor of Business Administration

m Jan / 2019-Jan / 2020

University of California

♣ Seattle, WA

Focused on business management and coaching techniques.

SKILLS

Business Strategy Development

Strategic Planning

Leadership Development

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Team Building

ACHIEVEMENTS



Developed a comprehensive training program that improved new coach onboarding efficiency by 40%.

Coached 50+ business owners, leading to an average revenue growth of 25% within one year.