

Senior Business Leader

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#### PROFESSIONAL SUMMARY

Strategic Senior Business Leader with a decade of experience in driving operational excellence and innovative growth strategies. Expertise in fostering cross-functional collaboration and leveraging analytics to enhance decision-making. Dedicated to building high-performance teams and implementing initiatives that yield sustainable results and significant market impact.

## **WORK EXPERIENCE**

### Senior Business Leader

Quantum Solutions LLC

Feb/2019-Ongoing

₽ Phoenix, AZ

- 1. Led the transformation of business processes, successfully acquiring and integrating marine operations, enhancing market reach.
- 2. Identified and capitalized on new business opportunities, driving significant market growth through strategic initiatives.
- 3. Reengineered transportation and distribution networks, resulting in a 50% increase in client acquisition and enhanced brand visibility.
- 4. Developed long-term cost reduction strategies, fostering improved relations with suppliers and customers.
- 5. Established a global solutions department, expanding service channels and enhancing operational capabilities.
- 6. Designed and implemented innovative logistics technologies, resulting in measurable improvements in operational efficiency.
- 7. Streamlined corporate communication and initiatives, leading to improved staff collaboration and engagement.

#### **Business Leader**

## Summit Peak Industries

- **■** Denver CO 1. Reported to Operations Manager, overseeing a production team of 230
- hourly and 9 salaried employees, achieving production targets for Bottom Freezer units. 2. Managed multiple processes including Thermoform, Stamping, Foam, and
- Assembly, ensuring quality and efficiency. 3. Consistently met and exceeded performance metrics in Safety, Quality, Production, and Cost Management.
- 4. Implemented a safety-first culture by appointing safety champions and conducting regular safety audits.

## **EDUCATION**

### Master of Business Administration

₩ Feb/2012-Feb/2015

University of Chicago

耳 Santa Monica, CA

Focused on strategic management and operational excellence.

### **SKILLS**

Lean Management

Microsoft Office Suite

Customer Relationship Management

**Executive Communication** 

Cross-functional Leadership

#### **INTERESTS**

🖋 Art

Volunteering

Hiking

Yoga Yoga

### **STRENGTHS**

**Q** Criticality



Diplomacy



### **LANGUAGES**







English

German

French

# **ACHIEVEMENTS**

Spearheaded a 25% increase in revenue by launching three new product lines within a year.

Achieved operational cost savings of over \$2 million through process reengineering and vendor negotiations.