

Business Planning Analyst

ROBERT SMITH

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Alabama.

Objective

Highly qualified Business Planning Analyst with experience in the industry. Enjoy creative problem solving and getting exposure on multiple projects, and I would excel in the collaborative environment on which your company prides itself.

Skills

SAP, Microsoft Office Suite, Oracle, Oral, and Written Communication Skills.

Work Experience

Business Planning Analyst

Mitsubishi Electric - March 2015 - 2016

- Provided sales, financial, and modeling expertise for business analysis, planning, and reporting across all HVAC business units.
- Managed sales customer opportunities and supported the analytical needs of the business unit.
- Managed fulfillment and other sales post-acquisition issues related to customer support.
- Completed special analysis and projects as requested by the Sr Director of Business Unit Operations.
- Responsible for developing clear, fact-based financial plans/forecasts; including monthly projections, annual, mid-year & long-range plans.
- Analyzed financial and operational results versus forecast and plan.
- Investigate significant variances, developed corrective actions, and communicated findings to department leaders.

Business Planning Analyst

Delta Corporation - 2019 - 2020

- Created and maintained detailed process documents on all related processes also provided multi-level training.
- Significantly reduced the number of escalations by implementing process improvements and automation to enhance data quality, consistency.
- Responsible for the management and implementation of risk control/efficiency enhancing process improvements.
- Analyzed trends and relationships among performance metrics to develop a weekly operating plan.
- Researched and identified variances to operating plans.
- Used Excel to include the creation of formulas, pivot tables, charts/graphs, etc.
- Accessed to include maintaining and querying databases.

Education

Bachelors - (University of Louisiana Lafayette - Lafayette, LA)