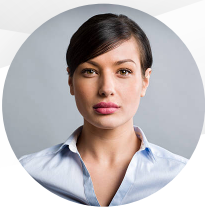


OLIVIA SMITH

Business Unit Manager

✉ support@qwikresume.com ☎ (123) 456 7899 📍 Los Angeles
🌐 www.qwikresume.com



PROFESSIONAL SUMMARY

Dynamic Business Unit Manager with 5 years of experience driving operational excellence and fostering innovation in diverse sectors. Proven ability to enhance productivity, reduce costs, and lead cross-functional teams to exceed business objectives. Committed to strategic growth and cultivating a performance-driven culture that supports organizational success.

WORK EXPERIENCE

Junior Business Unit Manager
WidgetWorks Inc.

📅 Jan / 2022-Ongoing
📍 Denver, CO

1. Led cross-functional teams to achieve strategic business objectives and drive operational efficiency.
2. Developed and implemented business strategies to enhance market share and profitability.
3. Managed P&L for the business unit, ensuring financial targets were met or exceeded.
4. Conducted market analysis to identify growth opportunities and competitive threats.
5. Fostered a culture of continuous improvement through process optimization initiatives.
6. Instituted a strategic statement process to increase focus on project justification, becoming the basis for marketing collateral.
7. Collaborated with sales and marketing teams to align product offerings with customer needs.

Business Unit Manager
Lakeside Apparel Co

📅 Jan / 2020-Jan / 2022
📍 Chicago, IL

1. Successfully implemented Lean manufacturing, Kaizen events, and continuous improvement practices, achieving positive results.
2. Maintained a 100% quality rating and a 99% delivery rating for the business unit.
3. Implemented cellular technology and pull system methodology to enhance workflow.
4. Executed ERP systems integration to improve operational efficiency.
5. Trained and evaluated staff, optimizing team performance and productivity.
6. Led initiatives that resulted in a 15% increase in overall productivity.

EDUCATION

Bachelor of Business Administration
University of California

📅 Jan / 2018-Jan / 2020
📍 Toronto, ON

Focused on management and operations.

SKILLS



ACHIEVEMENTS

- 🌟 Increased operational efficiency by 15% through process optimization initiatives.
- 🌟 Achieved a 20% reduction in costs by renegotiating supplier contracts and streamlining procurement.
- 🌟 Led a team to successfully launch 10 new products, contributing to a 30% increase in market share.