

JACKSON TURNER

Call Center

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PROFESSIONAL SUMMARY

Over 4 years of experience as a Call Center responsible to make the best decision for the customer and the business while ensuring site safety and customer satisfaction.

WORK EXPERIENCE

Call Center

May/2020-Ongoing

Seaside Innovations

- 耳 Santa Monica, CA
- 1. Placed outbound follow-up calls to sales.
- 2. Led and persuades potential customers to complete and submit an application.
- 3. Accomplished an employee of the month, organized receive inbound calls.
- 4. Transferred sales leads and calls from current and potential customers.
- 5. Responsible for managing product knowledge, profitability, quality, and effectiveness of the team.
- 6. Maintained accurate records of customer interactions, ensuring compliance with company policies.
- 7. Participated in weekly team meetings to discuss performance metrics and strategies for improvement.

Call Center

May / 2018-May / 2020

Lakeside Apparel Co

Thicago, IL

- 1. Trained and mentored new team members, improving onboarding time by 20%.
- 2. Implemented a new call tracking system, reducing call handling time by 15%.
- 3. Developed and maintained a knowledge base, increasing team productivity by 25%.
- 4. Consistently met or exceeded monthly performance targets, achieving top 10% in the department.
- 5. Collaborated with cross-functional teams to streamline processes, reducing customer wait times by 30%.
- 6. Utilized CRM software to track customer interactions, enhancing follow-up efficiency by 40%.
- 7. Resolved escalated customer complaints, resulting in a 50% reduction in escalations over six months.

EDUCATION

Associate of Arts in Business Administration

May/ May / 2016 2018

Random City Community College

₽ Phoenix, AZ

Gained foundational knowledge in business principles, customer service, and communication strategies.

SKILLS



INTERESTS

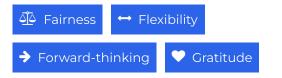






Technology

STRENGTHS



LANGUAGES



ACHIEVEMENTS

- Increased customer satisfaction scores by 25% through targeted service improvements.
- Achieved a 30% reduction in average call wait times by streamlining response processes.