ROBERT SMITH

Car Sales Manager/Executive

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Supervisor for Enterprise Home Improvements for years, where learned plenty about the trade businesses in roofing, gutter, windows and patios.

EXPERIENCE

Car Sales Manager/Executive

ABC Corporation - FEBRUARY 2012 – JUNE 2012

- Assessed customers need and collected preliminary information.
- Consulted with customers and took applications for the sale of used cars.
- Finalized the sale and finance the customer through Car-Mart using company website tools.
- Prepared buyers guides. Used MS Word, Excel, and Access Database.
- Printed buyers tags and dealers temp tags through the DMV website.
- Collected customers payments.
- Maintained a marketable sales atmosphere on a lot.

Car Sales Manager

Delta Corporation - 2011 – 2012

- assist prospective customers to purchase the vehicle that best fits the customers financial and operational constraints Collect payments and begin .
- Car salesman, making sure that the team I had under me stayed on task, making sure that each and ever individual made theyre quota every month.
- Salesman of the month, on a number of occasions.
- Skills Used Communication skills, dealing with all types of people on a professional level.
- Quickly become the number one sales person on the team, routinely selling cars over required quota Refined customer service techniques and .
- This is Dummy Description data, Replace with job description relevant to your current role.
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EDUCATION

- - 2011(Air Force Technical School)

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SKILLS

Plumbing, Electrical, Sheetrock, Framing.