

JACKSON TURNER

Grocery Category Supervisor

- **(**123) 456 7899
- **♀** Los Angeles
- www.qwikresume.com



Negotiation Skills

Budget Management

Data Analysis

Strategic Planning

Customer Insights

Performance Metrics



DIY Projects

% Crafting

O Meditation

m History









✓ Integrity

LANGUAGES







English

German

Swahili

ACHIEVEMENTS





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PROFESSIONAL SUMMARY

Proficient Grocery Category Supervisor with a decade of experience in optimizing product assortments to enhance customer satisfaction and drive sales performance. Skilled in analyzing market trends and collaborating with teams to implement strategic initiatives that align with business goals. Eager to leverage extensive knowledge in category management to support organizational growth.

WORK EXPERIENCE

Grocery Category Supervisor

Maple Leaf Consulting

Apr / 2019-Ongoing

Toronto, ON

- 1. Owned results for the assigned grocery category, leading initiatives to enhance product assortment and customer experience.
- 2. Analyzed financial reports to derive insights and mobilize the team effectively towards sales targets.
- 3. Managed and optimized the sales floor while conducting associate observations to provide constructive feedback.
- 4. Executed store opening and closing procedures, ensuring compliance with operational standards.
- 5. Completed category resets to enhance product placement and drive sales results.
- 6. Directed training sessions for associates on sales techniques and product knowledge to improve performance.
- 7. Supported the implementation of loss prevention strategies to minimize shrinkage and protect inventory.

Category Supervisor

Silver Lake Enterprises

耳 Seattle, WA

- 1. Provided leadership that drives store performance and enhances the shopping experience for customers.
- 2. Collaborated with management to execute sales education materials and develop effective selling strategies.
- 3. Demonstrated strong visual merchandising skills, aligning displays with company standards for maximum impact.
- 4. Planned and executed category resets to optimize product placement and boost sales performance.
- 5. Scheduled and supervised a team of employees, ensuring coverage and operational efficiency.
- 6. Managed cash register procedures, including deposits and payroll supervision for all team members.

EDUCATION

Bachelor of Science in Business Administration

₩ Apr/ 2012

_Apr / _2015

University of California, Berkeley

耳 Seattle, WA

Focused on management principles and retail operations.