



MIA TAYLOR

Catering Sales Manager

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🌐 www.qwikresume.com

SKILLS

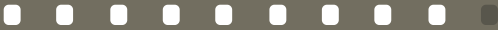
Event Coordination Expertise



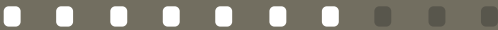
Strategic Event Planning



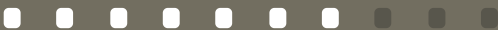
Team Leadership Abilities



Customer Service Excellence



Market Research Skills



INTERESTS

★ Surfing

🥋 Martial Arts

👥 Community Service

📝 Blogging

STRENGTHS

⌚ Patience

🏔 Perseverance

📅 Planning

⚙ Positivity

LANGUAGES



English



Swahili



Arabic

ACHIEVEMENTS

🌟 Increased catering revenue by 25% within one year through strategic upselling and client engagement.

🌟 Successfully executed over 100 high-profile events, consistently receiving positive client feedback.

PROFESSIONAL SUMMARY

With 10 years of experience as a Catering Sales Manager, I excel in driving revenue and client satisfaction through innovative event solutions and strategic partnerships. My background in orchestrating high-profile events and optimizing catering operations showcases my ability to deliver exceptional experiences while maximizing profitability. I am dedicated to fostering strong relationships and achieving business goals.

WORK EXPERIENCE

Catering Sales Manager

📅 Jan / 2018–Ongoing

Quantum Solutions LLC

📍 Phoenix, AZ

1. Created comprehensive event orders and customized menus for diverse clientele.
2. Designed room setups and selected AV services tailored to client specifications.
3. Coordinated logistics to ensure seamless execution of events.
4. Generated new business through proactive marketing and client outreach.
5. Collaborated closely with clients to design personalized, memorable events.
6. Organized successful bridal shows and promotional sales events to boost visibility.
7. Advanced from banquet server to catering sales manager, demonstrating leadership and operational excellence.

Catering Sales Manager

📅 Jan / 2015–Jan / 2018

Crescent Moon Design

📍 Portland, OR

1. Fairfield Inn Marriott Sacramento Cal-Expo, Sacramento, CA June 2009 – June 2013 Catering Sales Manager
2. Maintained strong relationships with existing clients while developing new business opportunities.
3. Managed all aspects of client accounts, including contracts, event details, and billing.
4. Served as the primary contact for clients regarding group accommodations and catered events.
5. Consistently met or exceeded revenue goals for the catering department.

EDUCATION

Bachelor of Science in Hospitality Management

📅 Jan / 2012 – Jan / 2015

University of Nevada

📍 Denver, CO

Focused on event planning, catering management, and customer service excellence.