

## CFO/Founder

# ROBERT SMITH

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## Objective

Seasoned Professional with 27 years experience in the financial services industry. As an execution and results driven professional with a global mindset, I have expertise in expense management, financial reporting, business management, and process improvement. Areas of focus include: Financial planning and forecasting Project reporting and analysis Costing / allocations Process improvement and re engineering Vendor management Management / staff development Project and Program Management.

## Skills

Corporate Finance, Accounting, US GAAP, Credit Appraisal.

## Work Experience

### CFO/Founder

#### ATLANTIC COAST ENERGY CORP - 2008 - 2019

- Sends, receives and tracks status of post-trade transaction confirmations per contract terms.
- Ensures contractual continuity in forward transaction confirmations.
- Ensures that commercial terms are mutually understood and agreed upon by all transaction participants for all transactions.
- Verifies that all completed trades are timely executed on a daily basis in accordance with internal policies and procedures.
- Verifies that credit has been obtained and that the appropriate underlying enabling agreement is in place to govern the specific post-trade transaction being entered.
- Works with counter parties post-trade to resolve discrepancies in commercial terms.
- Works with internal customers (traders, contract negotiators, credit, accounting and risk personnel) post-trade to resolve discrepancies in commercial terms and obtains appropriate review and approval/rejection of conflicting and/or additional contract terms.

### CFO

#### ABC Corporation - 2006 - 2008

- Chief Financial Officer - responsible for \$52 MM Company with 120 employees in the computer hardware industry.
- Implemented Great Plains accounting software package in 1997 (AR, AP, IC, SOP, GL, BR, PR, and Integration Manager).
- Designed and implemented warehouse management/bar coding system, utilizing Dynamics linked tables with Microsoft Office via ODBC (Access, Excel).
- Wrote all reports using Report Writer or Crystal Reports.
- Generated financial statements for multiple divisions using FRX.
- Updated/maintained all software packages.
- Supervised a staff of 4..

## Education

BS in FINANCE - (FLORIDA STATE UNIVERSITY TALLAHASSEE)