

ISABELLA CLARK

Chief Estimator

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PROFESSIONAL SUMMARY

Accomplished Chief Estimator with over 10 years of experience in delivering comprehensive cost analyses and leading estimation teams in the construction industry. Expert in developing precise bids, optimizing project costs, and ensuring compliance with industry standards. Passionate about driving project success through effective stakeholder collaboration and innovative estimation strategies.

WORK EXPERIENCE

Chief Estimator Apr / 2019-Ongoing
Quantum Solutions LLC Phoenix, AZ

- 1. Progressed from Salesman to Manager, acquiring extensive estimating skills and sales experience.
- 2. Conducted residential and commercial estimating with a focus on accurate blueprint take-offs.
- 3. Trained new hires in sales techniques and installation procedures.
- 4. Maintained strong relationships with clients, enhancing customer satisfaction and repeat business.
- 5. Managed databases and advertising efforts to improve market reach.
- 6. Oversaw window treatment measuring, sales, and installation processes.
- 7. Monitored design changes during the bidding process to ensure accurate estimates.

CHIEF ESTIMATOR Apr / 2015-Apr / 2019
Summit Peak Industries Denver, CO

- 1. Executed detailed estimates for ground-up and tenant improvement projects.
- 2. Applied value engineering to optimize project costs and design efficiency.
- 3. Performed conceptual estimates to guide initial project budgets.
- 4. Reviewed and validated the work of junior estimators to ensure accuracy.
- 5. Managed the buyout process to secure competitive pricing from subcontractors.

EDUCATION

Bachelor of Science in Construction Management Apr / 2012 - Apr / 2015
University of Florida Seattle, WA

Focused on construction project management and estimating techniques.

SKILLS



INTERESTS

- Woodworking
- Star Gazing
- Theatre
- Architecture

STRENGTHS



LANGUAGES



ACHIEVEMENTS

- Successfully led estimating team to secure contracts worth \$50M+ through accurate and competitive bidding.
- Reduced project costs by 15% through effective value engineering and strategic resource allocation.