

ROBERT SMITH

Chief Financial Officer (CFO)

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SUMMARY

A highly experienced Chief Financial Officer (CFO) and MBA in Finance with a proven record of success in directing financial operations and management, and possess extensive international experience as well. My background in International Financial Management has provided me with financial and analytical skills necessary to succeed in this fast-paced and intense field.

Experienced in developing and establishing corporate financial structures for large complex organizations, managing a large team and managing global operation effectively. A proven history of increasing revenue while decreasing costs, and adept at negotiating contracts with clients, service providers, suppliers, and partners. Possess comprehensive knowledge of audit and SEC reporting functions, and am able to liaison with investment and commercial bankers, insurance carriers, analysts, corporate counsel and board members.

CORE COMPETENCIES

Financial Modeling, Financial Analysis, Financial Reporting, Financial Management, Account Management, Accounts Receivable, Accounting, Accounts Payable

PROFESSIONAL EXPERIENCE

Chief Financial Officer (CFO)

ABC Corporation - October 2008 – Present

Key Deliverables:

- Continuously recruited and managed over 60 accounting and computer programming professionals.
- Tripled revenues to \$7mm by directing entry into the Teradata and data-warehousing marketplace.
- Developed spreadsheet-based business plans to project revenues, costs, margins, cash, and staffing needs, justifying over \$50mm in outside financings.
- Assisted human resources with benefits, compensation and other decisions as requested.
- Monitored cash flow on an on-going basis and provide useful information for managing expenditures.
- Forecasted long-term operational budgets while engaging the collective efforts of board members, committees and management which is critical for the success of processes and projects.
- Produced timely and accurate financial information to members (board, committees, etc.), coo and club management, and financial institutions.

Chief Financial Officer

ABC Corporation - 2006 – 2008

Key Deliverables:

- Developed business plan, projections, and obtained long term financing for a new business venture.

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- Controlled company costs to increase profitability by 20% and implemented tax planning strategy to minimize annual federal and state corporate income taxes.
- Developed new policies to accept private insurance funded clients and created procedures for billing to medical insurance companies.
- Researched and implemented new timekeeping and billing procedures to increase accuracy and speed up the collection of account receivables.
- Maintained accounting functions of owners three Real Estate Holding LLCs and start-up business venture.
- Responsible for managing all accounting functions, annual budgets, providing information to outside auditing firms, banking relationships, and insurance renewals.
- This is Dummy Description data, Replace with job description relevant to your current role. In case if you dont need it you can delete it.

EDUCATION

- Master Of Business Administration in Finance & International Business - 2005 (University Of San Diego - San Diego, CA) Bachelor Of Science in Accounting - (San Diego State University) License in Indiana And California - (American Institute)