

Chief Technical Officer II

ROBERT SMITH

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Objective

To provide extensive technical expertise and problem-solving abilities, furthering the business of a technology-driven company.

Skills

Nano-Material Synthesis, System Design, Nano Fabrication, Material Characterization.

Work Experience

Chief Technical Officer II

ABC Corporation - May 1994 – January 1999

- Responsible for assessing client needs and developing, implementing, and supporting LAN and WAN solutions based on current needs, future direction, and budget.
- Helped grow company from startup to financial stability and profitability, serving 50+ Atlanta-area companies.
- Managed, trained, and supported teams of senior and junior technicians in implementation and support projects.
- Managed personnel, technical, and budgetary aspects of ongoing projects.
- Advised sales staff in client needs, effective solutions, and supported technologies when approaching new prospects.
- Participated in sales meetings as technical advisor.
- Provided technical expertise for projects specifically focused on Internet, WAN, and security concerns.

Chief Technical Officer

Delta Corporation - 1991 – 1994

- Personally designed and built an application and hardware platform based solely on the owners vision.
- Sellathon began as a small startup that grew from 0 to over 200,000 paying subscribers in less than 2 years.
- Eventually it became one of the premier applications for the eBay community leading to its acquisition by Auctiva in 2006.
- Headed all technical aspects of ISP business Supervised all IT personnel Planned and managed IT department budget Managed core network equipment.
- RDC is a small research company focusing on the use of technology in education.
- Key Accomplishments Designed and directed a demonstration project in an extremely tight time frame (60 days) from a rough conceptual outline to a .
- Led to additional grants being awarded as follow-up work.

Education

Communications & Human Relations - April 2009(Dale Carnegie - New York, NY)