

# **SOPHIA BROWN**

Loan Advisor

## PROFESSIONAL SUMMARY

Proficient Loan Advisor with two years of experience in consumer loan processing and client consultation. Demonstrated ability to assess financial needs and deliver customized loan solutions that enhance client satisfaction. Passionate about fostering strong relationships and contributing to a collaborative team dedicated to exceptional financial service.



#### WORK EXPERIENCE

#### Loan Advisor

Mar/2024-Ongoing

#### Pineapple Enterprises

F Santa Monica, CA

- 1. Evaluated loan applications and documentation to confirm creditworthiness and compliance with lending standards.
- 2. Enhanced loan processing efficiency by informing applicants of necessary additional documentation.
- 3. Communicated loan rejections clearly by explaining documentation deficiencies to applicants.
- 4. Provided exceptional customer service throughout the loan application process.
- 5. Facilitated loan contract completion, ensuring all provisions were clearly explained to applicants.
- 6. Provided exceptional customer support by addressing inquiries and resolving issues promptly.
- 7. Maintained strict confidentiality of all loan information to protect customer privacy.

#### Loan Advisor

mar/2023-Mar/2024

#### Summit Peak Industries

**耳** Denver, CO

- 1. Processed diverse commercial and consumer loans, reviewing applications and drafting contracts efficiently.
- 2. Conducted thorough account research and data entry for loan underwriting and fund disbursement.
- 3. Managed collections and customer service inquiries, enhancing client relationships.
- 4. Assisted clients with payment arrangements for overdue accounts, improving collection rates.
- 5. Originated an average of 25 FHA and VA loans monthly, successfully meeting portfolio demands.
- 6. Analyzed customer financial data to prepare mortgage applications for purchase or refinancing.

# EDUCATION

Bachelor of Science in Finance

mar/2022-Mar/2023

University of Finance

**₮** Phoenix, AZ

Studied financial principles, loan management, and customer service strategies.

- **(**123) 456 7899
- Los Angeles
- www.gwikresume.com



Credit Scoring

Loan Documentation

Financial Planning

Client Education

Sales Techniques

Market Trends Analysis

### INTERESTS

Scuba Diving

E-sports

Reading Fiction 🗐 Puzzle Solving

### STRENGTHS

Stewardship

👺 Teamwork

🗞 Tenacity

Vision

#### **LANGUAGES**







English

Russian

French

### ACHIEVEMENTS

Successfully processed over 150 loan applications, achieving a 95% approval rate.

Increased customer satisfaction scores by 20% through personalized service.