ROBERT SMITH

Senior Clinique Counter Manager

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

To obtain a position as a Senior Clinique Counter Manager with aspirations to move into a management position in a retail environment that values employees with honesty, integrity, exceptional cosmetic knowledge, dependability and practical skills in make-up artistry.

CORE COMPETENCIES

Adobe Creative Suite, Microsoft Office, Illustration, Type 70-100 wpm, Print Design.

PROFESSIONAL EXPERIENCE

Senior Clinique Counter Manager

ABC Corporation - 2008 – 2011

Key Deliverables:

- Held accountability for guiding sales operations and achieving performance goals through four Clinique consultants with annual sales totaling over $800,000.
- Developed and executed annual marketing plans and seasonal sales strategies to consistently achieve goals.
- Upheld Macys and Cliniques standards to increase clients and build relationships.
- Monitored performance trained and developed consultants to accomplish sales goals.
- Instilled a focus on customer service to deliver high satisfaction, repeat business and referral levels.
- Planned and organized a variety of special in-store events and promotions to raise brand awareness, highlight key product lines and increase sales.
- Analyzed sales and marketing events on the basis to identify opportunities to enhance individual and team results.

Clinique Counter Manager

ABC Corporation - 2003 – 2008

Key Deliverables:

- Coordinate staff team members to ensure sales goals are achieved Build and maintain a relationship with clients to facilitate current and future sales.
- Perform administrative duties such as inventory, sales forecast, and gather and evaluate sales Evaluate current sales performance and design an action plan to improve the overall store sales rates.
- Recognized for meeting sales goals and selling particular amounts of a product within the region.
- The morale of the counter was improved while I served my time here.
- This is Dummy Description data, Replace with job description relevant to your current role.
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EDUCATION

- Bachelor of Arts - 2002 (THE UNIVERSITY OF AKRON - Akron, OH)

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