# **ALEXANDER SCOTT**

Club General Manager

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## **PROFESSIONAL SUMMARY**

Results-oriented Club General Manager with 5 years of experience in leading high-performing teams and optimizing club operations. Proven expertise in budget management, member engagement, and event coordination. Committed to enhancing member experiences and fostering a vibrant community atmosphere through innovative programming and exceptional service.

#### WORK EXPERIENCE

#### Club General Manager

Apr / 2021-Ongoing

WidgetWorks Inc.

**耳** Denver, CO

- 1. Oversaw all aspects of clubhouse and food and beverage operations, ensuring exceptional service and quality standards.
- 2. Implemented club policies and procedures in collaboration with the General Manager to enhance operational efficiency.
- 3. Developed and managed departmental budgets, consistently meeting financial targets.
- 4. Ensured the highest quality of products and services through regular monitoring and evaluation.
- 5. Facilitated communication between staff and committees, including House, Events, and Renovation Committees.
- 6. Established a comprehensive training program for a team of 30, enhancing service delivery and member satisfaction.
- 7. Maintained clubhouse facilities, ensuring a welcoming and well-organized environment for all members.

## Clubhouse Manager

m Apr / 2020-Apr / 2021

T Chicago, IL

Lakeside Apparel Co

- 1. Directed daily operations of the clubhouse, ensuring smooth execution of events and services. 2. Managed financial transactions and prepared monthly budgets to ensure fiscal responsibility.
- 3. Oversaw food and beverage procurement and staff scheduling to align with operational needs.
- 4. Recruited and trained new employees, fostering a strong team culture.
- 5. Provided leadership to staff, enhancing time management and operational efficiency.
- 6. Focused on member satisfaction, addressing needs and feedback to improve services.

# **EDUCATION**

#### Bachelor of Science in Hospitality Management

m Apr / 2019-Apr / 2020

University of North Carolina

F Chicago, IL

Studied hospitality management principles with a focus on operations and guest services.

## **SKILLS**

Member Relations

Staff Management

Digital Marketing

Budgeting

## **ACHIEVEMENTS**

Increased member retention rates by 20% through enhanced engagement initiatives.

Successfully managed a budget of over \$1 million, ensuring financial sustainability.

Developed and implemented a new training program that improved staff performance by 30%.