



WILLIAM PEREZ

Licensed Commercial Broker

✉ support@qwikresume.com

☎ (123) 456 7899

📍 Los Angeles

🌐 www.qwikresume.com

💡 SKILLS

Risk Assessment



Sales Presentations



Contract Management



Investment Analysis



Lease Negotiation



Commercial Leasing



🎯 INTERESTS

🔧 DIY Projects ✂️ Crafting

🧘 Meditation 🏛️ History

👊 STRENGTHS

🌿 Humility 💡 Innovation

👁️ Insightfulness ✅ Integrity

🗣️ LANGUAGES



English



French



Arabic

🌟 ACHIEVEMENTS

🌟 Successfully completed over 115 transactions, leasing over 4M SF of commercial space.

🌟 Consulted on the viability of numerous development projects, enhancing asset positioning.

👤 PROFESSIONAL SUMMARY

With a decade of experience as a Licensed Commercial Broker, I excel in securing strategic property deals and fostering long-term client partnerships. My expertise in market analysis, contract negotiation, and innovative leasing strategies consistently drives successful transactions and maximizes client satisfaction, positioning businesses for growth in competitive markets.

💼 WORK EXPERIENCE

Licensed Commercial Broker

Seaside Innovations

📅 May / 2018-Ongoing

📍 Santa Monica, CA

1. Contributed to a specialty leasing division, driving two major lifestyle projects through preconstruction phases.
2. Executed leasing transactions while providing comprehensive market insights to property owners and lenders.
3. Conducted extensive market analysis across various projects, identifying leads and understanding retailer needs.
4. Achieved over 115 successful transactions in a commission-based role, leasing 4M SF of space.
5. Advised on existing asset positions and future developments, enhancing overall strategy and direction.
6. Managed maintenance leasing for shopping centers, adapting strategies across diverse shopping center types.
7. Represented both national and local tenants in their expansion efforts, ensuring alignment with market demands.

Commercial Real Estate Broker

Cactus Creek Solutions

📅 May / 2015-May / 2018

📍 Phoenix, AZ

1. Established long-term client relationships through transparent business practices and exceptional service.
2. Created a multi-faceted business development strategy focused on lead qualification and appointment scheduling.
3. Designed and presented tailored sales proposals that effectively addressed client needs.
4. Compiled a comprehensive client database of medical professionals, enhancing targeted outreach efforts.
5. Completed extensive training in Real Estate Law, Sales, and Market Analysis to bolster professional expertise.
6. Provided strategic advice on acquisitions and tenant negotiations using industry-standard tools.

🎓 EDUCATION

Bachelor of Science in Business Administration

University of California

📅 May / 2012 - May / 2015

📍 Toronto, ON

Focused on real estate management and financial analysis, equipping students with essential skills for the commercial real estate industry.