

Commercial Route Manager

ROBERT SMITH

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Objective

Commercial Route Manager Professional with extensive and varied experience. This experience includes technical leadership expertise, project management, system installation and maintenance and experience with data communications technologies. Applications subject matter expert. Decisive and results oriented.

Skills

Customer Service, Sales, Firefighter, EMT-B and Hazmat Operations and Awareness Certified.

Work Experience

Commercial Route Manager

ABC Corporation - July 2013 - November 2013

- Responsible for day to day operation of a commercial pest control route Develop a daily route schedule, insuring timely arrival at each stop.
- Communicated with customers to ensure satisfaction and cross sell additional services.
- Discussed the scope of services provided with the customer.
- Utilized in-depth training provided to decide on the most efficient pest solution for their customers needs.
- Provided customers with the best pest control and eradication services in the industry.
- Completed all required service-related documentation.
- Diagnosed and discussed the scope of pest control service with customers.

Commercial Route Manager

Delta Corporation - 2012 - 2013

- Serviced approximately 170 properties a month Performed inspections and exterminations per service agreement Communicated regularly with the property.
- Provide pest service and inspections to industrial and local business Accomplishments Gold medal certified Food safety manager Skills Used Leadership.
- Successfully managed weekly delivery route for commercial clients while simultaneously increasing sales by 12% Warmly greeted clients and serviced.
- Additional duties included the maintenance of inventory to ensure availability.
- Operated Commercial Tractor for commercial applications Provided maintenance for vehicles and equipment.
- Role Maintain a commercial route with the best customer service in the industry.
- Outstanding in sales to grow and prosper.

Education

Business Management