

ROBERT SMITH

Commercial Route Manager

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SUMMARY

As a Commercial Route Manager, responsible for Managing collection routes and driver/laborer performance on a daily basis in single or multiple line of businesses: Residential, Commercial, Roll-Off, Port-o-let, Tractor Trailer, HCS, and Bagster (does not include Oilfield Services).

SKILLS

Microsoft Office, As400, Team Building, Team Leadership, Team Management.

WORK EXPERIENCE

Commercial Route Manager

ABC Corporation - February 2011 – October 2012

- Handled daily operations of 22 Commercial Frontload routes and 24 drivers.
- Restructured routing process which maximized efficiency and productivity.
- Developed a team focused on safety, customer service and results.
- Enhanced efficiency 38% in first year while working through a large-scale acquisition of competitive company.
- Improved efficiency an additional 12% in second year through increased seasonal planning and workload restructuring.
- Upgraded safety score 10% year over year through implementation of new safety practices and by building a culture focused on safety.
- Reduced operations costs an additional 5% year over year through streamlining processes and reducing overtime expenditures.

Commercial Route Manager

Delta Corporation - 2009 – 2011

- Commercial Pest control route manager for Northern California.
- Serviced commercial properties for pest control accounts contracted by Copesan Pest Solutions & Truly Nolen Pest Control.
- Scheduled and managed commercial routes.
- Recorded and maintained documentation of all accounts utilizing hand-held computer devices.
- Completed training specific to third-party company contracts.
- Accomplishments Saved Accounts that were on the verge of cancelation, improved on.
- Treated commercial properties with fertilizer and weed control.

SCHOLASTICS

- GED