

ROBERT SMITH

Commercial Route Manager

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Responsible for Establishing and maintaining a clean, safe work environment in compliance with Company/Occupational Safety and Health Administration (OSHA) standards, Documenting problem fixes, and provides instructions to dispatch/service should problems recur.

EXPERIENCE

Commercial Route Manager

ABC Corporation - OCTOBER 2002 - 2021

- Provided outstanding customer service.
- Completed all repairs and maintenance work to company standards.
- Maintained positive relationships.
- Managed work with little supervision.
- Work overtime, weekends to respond to emergencies.
- Field trainer for last five years.
- Managed a demanding commercial route throughout Nashville, TN.

Commercial Route Manager

Delta Corporation - 2000 - 2002

- Plan and monitor daily route assignments to ensure quality service to customers Sets productivity, service, and safety goals for all route drivers.
- Route responsibilities consist of commercial properties, national accounts, and VIP accounts that fall in our service.
- Service all four quadrants of DC, Bethesda, Chevy Chase, Silver Spring, and Hyattsville.
- Managed a portfolio of more than 50 clients in the Southern California Inland Region, including national corporate accounts and small businesses.
- Performed pest control techniques including the application of pesticides, rodenticides, or allied chemicals for the purpose of eliminating.
- Conducted incremental sales efforts within the assigned route to drive increased revenues.
- Participated in the deployment of new technology for the monitoring of repeat service in corporate accounts.

EDUCATION

- High School Diploma

SKILLS

Pest Control, Construction, Commercial Route, Customer Service, Welding.