

# Robert Smith

## Commercial Route Manager

### **CONTACT DETAILS**

1737 Marshville Road,  
Alabama  
(123)-456-7899  
info@qwikresume.com  
[www.qwikresume.com](http://www.qwikresume.com)

### **PERSONAL STATEMENT**

Commercial Route Manager versed in all aspects of project management from inception to completion. Excels in recruiting and talent acquisition, as well as process reengineering and improvement. Dedicated to continuous process improvement in the face of rapidly evolving and changing markets. Proactive in addressing problems and eager to provide positive results. Proficient with Excel, Word, PowerPoint, AS400 systems as well as various GPS Tracking and Dispatching software.

### **SKILLS**

Victor Antonio Sales  
School, Customer  
Service, Management,  
Sales.

### **WORK EXPERIENCE**

#### ***Commercial Route Manager*** **ABC Corporation - April 2014 - March 2015**

##### *Responsibilities:*

- Worked as part of the Market Area SDO Self Deployment TEAM.
- Coached Drivers, Route Managers, District Managers, Fleet Managers on the principles of Standardized Delivery Optimization.
- Coached Route Managers how to hear and follow up with what the drivers say.
- Coached Route Managers on how to present to large groups and upper management.
- Demonstrated the Arbinger Principles throughout North Texas and Oklahoma.
- Helped four sites achieve SDO Certification by lowering cost, increasing efficiencies, lowering cost per unit.
- Worked alongside of the Corporate SDO TEAMS.

### **LANGUAGES**

English (Native)  
French (Professional)  
Spanish (Professional)

### **INTERESTS**

Climbing  
Snowboarding  
Cooking  
Reading

#### ***Commercial Route Manager*** **Delta Corporation - 2010 - 2014**

##### *Responsibilities:*

- Organize and schedule necessary resources.
- Set and monitor efficiency, service and safety goals.
- Work with functional groups to resolve employee relations.
- Document and maintain records required by regulatory agencies.
- Responsible for 24 drivers.
- Site was recently SDO Certified.
- Performed preventative pest control in commercial and residential settings on a set route Schedule stops to minimize drive time and mileage Received .

### **REFERENCES**

Reference - 1 (Company Name)  
Reference - 2 (Company Name)

### **Education**

Certificate In HVAC