

ROBERT SMITH

Commercial Route Manager

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Looking to obtain a part-time Commercial Route Manager position within a company seeking loyal, hardworking, and dependable employees.

JANUARY 2004 - MAY 2015

COMMERCIAL ROUTE MANAGER - ABC CORPORATION

- Measured area dimensions requiring treatment.
- Checked for possible leaks or exposure.
- Respond to customer requests in a timely manner.
- Ensured personnel training and compliance with safety procedures.
- Planned, distributed, monitored, and followed up daily route assignments to ensure customers are serviced per company standards and agreements.
- Managed the end-of-day check-in process, capturing and communicating key service, safety, and equipment issues.
- Set and monitored productivity, service, and safety targets for each route and driver.

1999 - 2004

COMMERCIAL ROUTE MANAGER - DELTA CORPORATION

- Plan and monitor daily route assignments to ensure quality service to customers
Sets productivity, service, and safety goals for all route drivers.
- Route responsibilities consist of commercial properties, national accounts, and VIP accounts that fall in our service.
- Service all four quadrants of DC, Bethesda, Chevy Chase, Silver Spring, and Hyattsville.
- Managed a portfolio of more than 50 clients in the Southern California Inland Region, including national corporate accounts and small businesses.
- Performed pest control techniques including the application of pesticides, rodenticides, or allied chemicals for the purpose of eliminating, .
- Conducted incremental sales efforts within the assigned route to drive increased revenues.
- Participated in the deployment of new technology for the monitoring of repeat service in corporate accounts.

EDUCATION

GED

SKILLS

Chemical Use, Storage, & Reporting Requirements, Safety Procedures, Route Scheduling, Customer Relations.