

Robert Smith

Commercial Route Manager

Phone (123) 456 78 99

Email: info@qwikresume.com

Website : www.qwikresume.com

LinkedIn: [linkedin.com/qwikresume](https://www.linkedin.com/qwikresume)

Address: 1737 Marshville Road, Alabama

SUMMARY

Results-oriented professional with successful experiences in transportation management and business operational procedures. Consistent strong performance in managing corporate expectations and team involvement. Skilled at executing strategic and tactical business plans that strengthened company positioning within extremely competitive markets.

SKILLS

Customer Service, Detail-Oriented.

WORK EXPERIENCE

Commercial Route Manager

ABC Corporation - 2012 - 2013

- Followed a daily schedule, insuring timely arrival at each account; provide customers with the best service in the industry.
- Discussed the scope of service provided and other service options with the customer.
- Serviced multi-location throughout the day with no supervision and completed my route with no difficulty every month.
- Ensured total compliance with DOT regulations and company policies.
- Oversaw strict compliance with all WM rules and operating standards and procedures.
- Acquired and coordinated temporary workers assigned to assist drivers on routes.
- Ensured that drivers comply with physicals, drug or alcohol tests, and training required by regulatory agencies.

Commercial Route Manager

Delta Corporation - 2005 - 2008

- Plan and monitor daily route assignments to ensure quality service to customers Sets productivity, service, and safety goals for all route drivers.
- Route responsibilities consist of commercial properties, national accounts, and VIP accounts that fall in our service.
- Service all four quadrants of DC, Bethesda, Chevy Chase, Silver Spring, and Hyattsville.
- Managed a portfolio of more than 50 clients in the Southern California Inland Region, including national corporate accounts and small businesses.
- Performed pest control techniques including the application of pesticides, rodenticides, or allied chemicals for the purpose of eliminating.
- Conducted incremental sales efforts within the assigned route to drive increased revenues.
- Participated in the deployment of new technology for the monitoring of repeat service in corporate accounts.

EDUCATION

MS