Commissions Analyst

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn: linkedin.com/qwikresume
Address: 1737 Marshville Road, Alabama.

Objective

As a Commissions Analyst, Responsible for Facilitates process improvement initiatives to improve overall team efficiency, accuracy and ability to identify/prevent errors Provide analytical support and department-wide auditing support to management for both internal audit and Sarbanes-Oxley (SOX) audits.

Skills

Microsoft Word, Stata, CSG, Excel, EROne, E-Box.

Work Experience

Commissions Analyst

ABC Corporation - April 2015 – July 2016

- Provided insights and advice to the sales team on product development, pricing strategy, customer satisfaction, retention
- Developed strategies for increasing the pipeline such as cross-selling opportunities, up-selling opportunities
- Tracked customer satisfaction with a focus on retention
- Identified opportunities for cross-selling and up-sellingCreated an effective inbound marketing strategy
- Developed a lead generation plan that meets company goals
- Developed and manage digital marketing content
- ${job_description7}

Commissions Analyst

Delta Corporation - 2010 – 2015

- Process monthly broker sales commission runs.
- Responsible for maintaining broker data and linkages - including validating broker contract is complete and all necessary documentation is provided according to company policy.
- Generating and validating weekly and monthly clean up reports of system to ensure accuracy of broker linkages.
- Contributed to the development and training of QA procedures to ensure accuracy of project data, results and written reporting and presentation materials.
- Worked closely with Senior Management to develop and establish internal control guidelines and procedures.
- Oversaw training of all new staff within the department as well as liaison with Sales Teams in the training of new Sales associates and brokers in regards to compensation.
- Created and maintained reporting of monthly commissions in excess of 10K and provided analysis to Senior Management staff of commission breakdown.

Education

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**

Master in Computer Science (partial complete) in Computer Science - 2000(Adamson University - Manila, AR)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**