

Robert Smith

Computer Sales Specialist

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SUMMARY

Dedicated and accomplished professional with a broad background of sales and management experience in multiple career fields. Highly analytical and organized with a demonstrated ability to improve efficiency and effectiveness of programs.

SKILLS

Oral/Written Communication, General Secretary, One-one Instructor Knowledge.

WORK EXPERIENCE

Computer Sales Specialist

ABC Corporation - 1987 - 1988

- Responsible for the highest level of difficulty in computer repairs.
- Responsible for sales and training in new areas of growth.
- Familiarity with different point of sale and ordering systems.
- Negotiated and customer service skills to find the best product for a customer.
- Engage customers using selling skills to build complex, connected solutions in a fast-paced, dynamic environment where customers feel supported.
- Support sales strategies in partnership with the Sales Manager to achieve operating results, growth objectives, and overall financial performance.
- Accumulate knowledge and expertise through continuous training and self-development.

Computer Sales Specialist

Delta Corporation - 1985 - 1987

- Responsible for the highest level of difficulty in computer repairs.
- Responsible for sales and training in new areas of growth.
- Familiarity with different point of sale and ordering systems.
- Negotiated and customer service skills to find the best product for a customer.
- Engage customers using selling skills to build complex, connected solutions in a fast-paced, dynamic environment where customers feel supported.
- Support sales strategies in partnership with the Sales Manager to achieve operating results, growth objectives, and overall financial performance.
- Accumulate knowledge and expertise through continuous training and self-development.

EDUCATION

Associates In Computer Information Systems - 2012(Lanier Technical College - Oakwood, GA)