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PROFESSIONAL SUMMARY

As a seasoned Consulting Partner with over 10 years of experience, I have a proven ability to elevate organizational performance through strategic innovation and effective change management. My extensive background encompasses diverse industries, including healthcare, finance, and technology, enabling me to develop tailored solutions that meet both immediate challenges and future aspirations. I am adept at leading crossfunctional teams, utilizing advanced analytics to drive operational excellence, and ensuring alignment with client objectives to deliver impactful results.

WORK EXPERIENCE

Consulting Partner

- 🛗 Jan / 2019-Ongoing Blue Sky Innovations T Chicago, IL
- 1. Serviced 250 clients worldwide, providing Change Management, SharePoint, and Business Process Management solutions tailored to client needs.
- 2. Established and nurtured strategic relationships with major companies in the automotive, aerospace, and logistics sectors, leading to significant product licensing agreements.
- 3. Authored research papers and case studies published by Gartner, highlighting innovative methodologies and services to a global audience.
- 4. Facilitated vendor briefings and workshops, enhancing client understanding of product capabilities and market trends.
- 5. Forged cooperative alliances with software and consulting firms to expand service offerings and enhance client solutions.
- 6. Implemented a process-oriented SharePoint Management system that improved project tracking and collaboration.

Consulting Partner

🛗 Jan / 2015-Jan / 2019

耳 Portland, OR

Crescent Moon Design

- 1. Specialized in financial performance improvement through strategic development, process design, and the integration of information systems.
- 2. Served as the National Marketing Director for Supply Chain Management, establishing a strong brand presence in the market.
- 3. Achieved annual consulting sales ranging from \$1.5 to \$8.5 million by developing effective go-to-market strategies.
- 4. Focused on aligning business objectives with IT Asset & Project Portfolio Management to enhance operational effectiveness.

EDUCATION

Master of Business Administration

m Jan / 2012-Jan / 2015

University of Chicago

F Chicago, IL

Focused on strategic management and organizational behavior.

SKILLS

Strategic Planning

8

Change Management

10

Client Relationship Management

Operational Excellence

Data Analytics

INTERESTS

🗸 Art

Volunteering

🜲 Hiking

Yoga 🗘

STRENGTHS

Q Criticality

■ Detail-oriented

Diplomacy

© Enthusiasm

LANGUAGES







English

Russian

Indonesian

ACHIEVEMENTS

1 Increased client satisfaction ratings by 30% through the implementation of tailored consulting strategies.

Led a cross-functional team that successfully reduced project delivery times by 25%, enhancing operational efficiency.