

## SKILLS



# LIAM ANDERSON

Consumer Marketing Manager

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## PROFESSIONAL SUMMARY

Results-focused Consumer Marketing Manager with 7 years of experience driving brand growth through innovative marketing strategies. Proven expertise in leveraging consumer insights and market analytics to enhance engagement and optimize campaigns across various channels. Dedicated to creating impactful consumer experiences and achieving measurable business outcomes.

## WORK EXPERIENCE

### **Consumer Marketing Manager**

🛗 Feb / 2020-Ongoing

#### Blue Sky Innovations

📱 Chicago, IL

- 1. Developed and executed multi-platform marketing strategies, integrating direct response, digital, and print advertising to boost consumer sales.
- 2. Provided leadership and training to sales and marketing teams to enhance performance and achieve targets.
- 3. Built and maintained strong relationships with key retail partners, enhancing brand visibility and collaboration.
- 4. Participated in strategic task-force teams to align marketing initiatives with overall business objectives.
- 5. Created innovative marketing campaigns for major media organizations, increasing brand recognition.
- 6. Formulated and executed consumer programs and B2B campaigns in collaboration with non-profit organizations and industry partners.
- 7. Managed sponsorship and trade exhibit components for major industry events, enhancing brand presence.

#### Consumer Marketing Manager

🛗 Feb / 2018-Feb / 2020

Silver Lake Enterprises

- 📱 Seattle, WA
- 1. Designed and launched a new website, enhancing user experience and engagement.
- 2. Created promotional email campaigns that increased sales and expanded the consumer database.
- 3. Managed marketing execution and analysis for renewal promotions across five magazine titles.
- 4. Developed and executed digital marketing strategies to drive online engagement and subscriptions.
- 5. Oversaw subscription agency relationships to optimize program effectiveness.
- 6. Coordinated the design and production of marketing materials for promotional campaigns.

## 

**Bachelor of Business Administration** 

University of California

🋗 Feb / 2016-Feb / 2018

IL Chicago, IL

Focused on marketing and consumer behavior.