ROBERT SMITH

Contract Manager/Credentialing Specialist

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Endeavouring to maintain my success as a Captain by obtaining a long term position aboard an active vessel. I have a natural preference for sailing yachts and I would like to develop a mutually beneficial and rewarding relationship with a power vessel company As a professional seafarer and experienced business manager I enjoy being involved in the management operations as well as Captain of the vessel.

CORE COMPETENCIES

Won Government Contracts.

PROFESSIONAL EXPERIENCE

Contract Manager/Credentialing Specialist

ABC Corporation - March 2011 – May 2013

Key Deliverables:

- Responsible for developing changes to business processes, policies and infrastructure.
- Improved operational efficiency by partnering with internal resources.
- Reviewed and implemented payer reimbursement.
- Negotiated and obtained Single Case Agreements for Out of Network cases for Faculty Group Practice providers.
- Acted as a Liaison between Managed Care organizations and internal departments.
- Managed and completed various Managed Care projects related to underpayments, payment discrepancy, incorrect linkage, policy changes etc.
- Cultivated and managed relationships with external constituents in the Managed Care community.

Contract Manager

ABC Corporation - 2010 – 2011

Key Deliverables:

- Achieved 10 million dollars of sales within 5 years of managing department in the state and local government and education verticals.
- Increased gross profit above best in class.
- Consistently exceeded quarterly corporate goals.
- Allowed other profit centers the ability to cross sell into the account once contracts were executed.
- Managed the entire process from identifying RFPs through submission.
- Exceeded national average win ratios on contract awards by devising calculations, mitigating risk and maximizing profit.
- Highly skilled in regional and nationwide laws governing RFP/RFQ responses..

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**

ROBERT SMITH

Contract Manager/Credentialing Specialist

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

EDUCATION

- Masters in Health Administration - (Hofstra University)

2259 Oak Street, Old Forge, New York, 13420
© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**