# ROBERT SMITH

## Corporate Director I

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Leadership experience includes project management, organizational systems analysis, financial analysis, development and assessment of standards, quality and patient safety initiatives, and adult education; as well as outreach and performance improvement work with national and international audiences.

**MARCH 1993 – MARCH 1994**
### CORPORATE DIRECTOR I - ABC CORPORATION

- Managed 5 paint facilities.
- Supervised and coordinated all in house and externally contracted paint personnel.
- Implemented paint system objectives with all 5 plant managers.
- Developed a company Paint Profit Improvement Team to increase production through put.
- Reviewed all company paint process methods and develop lower costs in order to run daily production.
- Performed capability studies on old equipment to identify system bottlenecks.
- Completed impact and profit analysis report on installing new technology.

**1988 – 1993**
### CORPORATE DIRECTOR - DELTA CORPORATION

- Overseeing 17 nursing facilities.
- Multi-Unit Management of luxury retail brand of spas across the US Corporate Director in charge of spas, trainers, product and services of over 14-50 .
- Departments managed $30-54M annually Successfully grew revenue by strategically double shifting rooms to gain more coverage, reducing training to a .
- Increased revenue by $3M with this adjustment in operations Conducted, organized and executed bi-annual Train the Trainer sessions for 3 departments, .
- Administrative responsibility for oncology program, including design, construction and program start-up.
- Managed program growth including 100% increase in medical oncology and 50% increase in radiation oncology.
- Top IT management position reporting to the CFO.

## EDUCATION

Associate - (Macomb County Community College)

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## SKILLS

Human Resources, Computer, Personnel Management, Social Media Marketing.