

Robert Smith

Corporate Training Manager II

PERSONAL STATEMENT

Seeking a position which will utilize my leadership, process thinking, problem analysis and interpersonal skills in a challenging and collaborative environment.

WORK EXPERIENCE

Corporate Training Manager II **Simply Wireless - March 2016 - 2020**

Responsibilities:

- Developed and implemented interesting and interactive learning mediums to increase employee understanding of course materials.
- Applied progressive selling principles to classes ranging from 15-40 students, improving overall results by 10% in the six-month period.
- Designed training modules that implemented strategic business practices and organizational behavior training concepts.
- Created testing and evaluation procedures.
- Offered specific training programs to help workers improve time management, employee development, and performance management.
- Presented training information via role-playing, simulations through a virtual platform.
- Managed the training calendar for the past six months.

Corporate Training Manager **Delta Corporation - 2011 - 2016**

Responsibilities:

- Managed the activities and performance of trainers and training administrators and vendors to ensure proper training delivery to customers and.
- Managed technological advancements to develop leaner and more effective administrative systems for the company Aligned and executed departmentally.
- Effectively trained the Downers Grove Sales Center of 350-400 Sales Admission Advisors.
- Delivered sales presentations and training classes for the Sales Advisors Generated of all pertinent reports and statistics for Sales Center Managed.
- Facilitated leadership training for 200 + managers annually Scheduled and handled administrative responsibility Developed and designed hourly.
- Developed and delivered new hire training for associates.
- This is Dummy Description data, Replace with job description relevant to your current role.

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Sales Management,
Sales Presentations,
Negotiation.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

BUSINESS ADMINISTRATION - (California University of Pa - California, PA)