

ROBERT SMITH

Cosmetic Consultant II

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SUMMARY

To bring to organization enthusiasm, dedication, responsibility, and good work ethic, combined with a desire to utilize skills obtained through high school, as well as job experience.

SKILLS

Microsoft, Communication, Customer Service.

WORK EXPERIENCE

Cosmetic Consultant II

ABC Corporation - 2006 – 2008

- Recognized as the top-selling Chanel Beauty Consultant, outselling the closest competitor counter.
- Achieved certification as a Chanel Beauty Consultant.
- Proactively created a client pipeline to establish priority sales appointments and time management.
- Set personal customer service standards.
- Ensured trust, authenticity, and comfort with clients.
- Utilized artistic skills to create customized looks for clients based upon listening and interpreting their personal style.
- Provided a unique experience to refine the ability to read and interpret an individuals needs and desires.

Cosmetic Consultant

Delta Corporation - 2007 – 2011

- Sell skincare and makeup Maintain cleanliness of the counter Recruit potential customers
Accomplishments Using my esthetic knowledge to inform.
- Executed contract imitative as a promotional assistant in sales of cosmetics and fragrance lines for major department stores.
- Product lines included Chanel, Guerlain, Gary Farns, Sisley, Hermes, Laura Mercier and Armani.
- Communicate to customers via telephone to offer product demonstrations, deliver products as well as determine the most effective approach to projects.
- Introduce customers to products by offering samples, demonstrating their use and explaining their benefits.
- Help customers apply cosmetics and explain how they can be used on a daily basis.
- Keep account of inventory levels and restock when necessary.

SCHOLASTICS

- High School Diploma - 2000(Midlothian High School)