

# ROBERT SMITH

## Cosmetic Consultant (Part time)

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Beauty Consultants work in retail settings and are responsible for offering advice to customers, keeping the counter clean and organized, demonstrating product features.

## EXPERIENCE

### Cosmetic Consultant (Part time)

#### ABC Corporation - MAY 2012 - MAY 2013

- Maintained an organized department at all times, approach customers, and offer assistance.
- Drove sales of certain products (daily and weekly) Ensure there were no out of stock items.
- Provided excellent customer service to all customers, ring sales, ad sets, merchandising.
- Felt so honored when she read it aloud in our company meeting.
- Offered the pharmacy tech in training position.
- Forecasted weekly sales and matched the amount of product in stock by placing inventory orders.
- Displayed and arranged cosmetics on the counter and restocked when required.

### Cosmetic Consultant

#### Delta Corporation - 2010 - 2012

- Quickly exceeded goals in sales and clientele Built strong relationships with sales associates.
- Daily duties Assisting clients with their skincare/cosmetic needs.
- Booking appointments for events, applying make-up for weddings, proms, homecoming and pageants.
- Reason for leaving Needed to be closer to home.
- Welcome guests into the store Show new products to guests Turn guests into clients Manage a log of clientele Call clients on updates, sales, and.
- Included direct retail sales in the cosmetic department, working exclusively with customer in knowledge of skincare and cosmetic products.
- Also was responsible for ordering merchandise from sales representatives and general warehouse.

## EDUCATION

- - September 1995(Harry Truman High School Bronx - Bronx, NY)



## **SKILLS**

Customer Service, Organization, Time Management.