MASON WILSON

Credit And Collections Manager





PROFESSIONAL SUMMARY

Dynamic Credit and Collections Manager with over 7 years of comprehensive experience in optimizing collections processes and managing receivables. Proven ability to lead teams in achieving significant reductions in DSO and enhancing cash flow. Committed to driving operational excellence and fostering strong client relationships to minimize credit risk and maximize revenue.

WORK EXPERIENCE

Credit And Collections Manager

Apr / 2020-Ongoing

📮 Santa Monica, CA

Pineapple Enterprises

- 1. Oversaw all accounts receivable functions, managing cash postings for 20 branches and corporate office.
- 2. Provided AR support to branch managers, facilitating effective revenue collection strategies.
- 3. Reviewed and processed credit applications, establishing open charge accounts with risk assessments.
- 4. Conducted collection calls and negotiated payment agreements, improving cash recovery.
- 5. Directed daily operations for a team of 5 Order Settlement Specialists to alian efforts with departmental goals.
- 6. Maximized working capital through comprehensive credit administration and customer collection strategies.
- 7. Monitored customer accounts and implemented strategies to reduce outstanding debts and improve cash flow.

Credit And Collections Manager

m Apr / 2018-Apr / 2020

Summit Peak Industries

耳 Denver, CO

- 1. Supervised a team of 4 collectors and 8 clerks, ensuring effective operations in an off-site office.
- 2. Achieved a reduction in DSO from 42.4 days to 39.5 days through targeted initiatives.
- 3. Consistently lowered the percentage of revenue over 90 days, surpassing the goal of 2.5%.
- 4. Reconciled cash payments and monitored commercial and residential billings for accuracy.
- 5. Collaborated with various departments to enhance reporting accuracy and training effectiveness.
- 6. Managed inter-company transfers and subcontractor billings, ensuring compliance and accuracy.

EDUCATION

Bachelor of Science in Finance

m Apr / 2016-Apr / 2018

University of Florida

耳 Seattle, WA

Focused on financial management, credit analysis, and risk assessment.

SKILLS

Credit Risk Analysis **Debt Recovery Strategies** Financial Reporting Credit Analysis

ACHIEVEMENTS

🚰 Implemented a new collections strategy that decreased overdue accounts by 30% within one year.

Led a team that improved cash collections by 25%, exceeding quarterly targets consistently.

Streamlined the credit approval process, reducing the time taken from application to approval by 40%.